

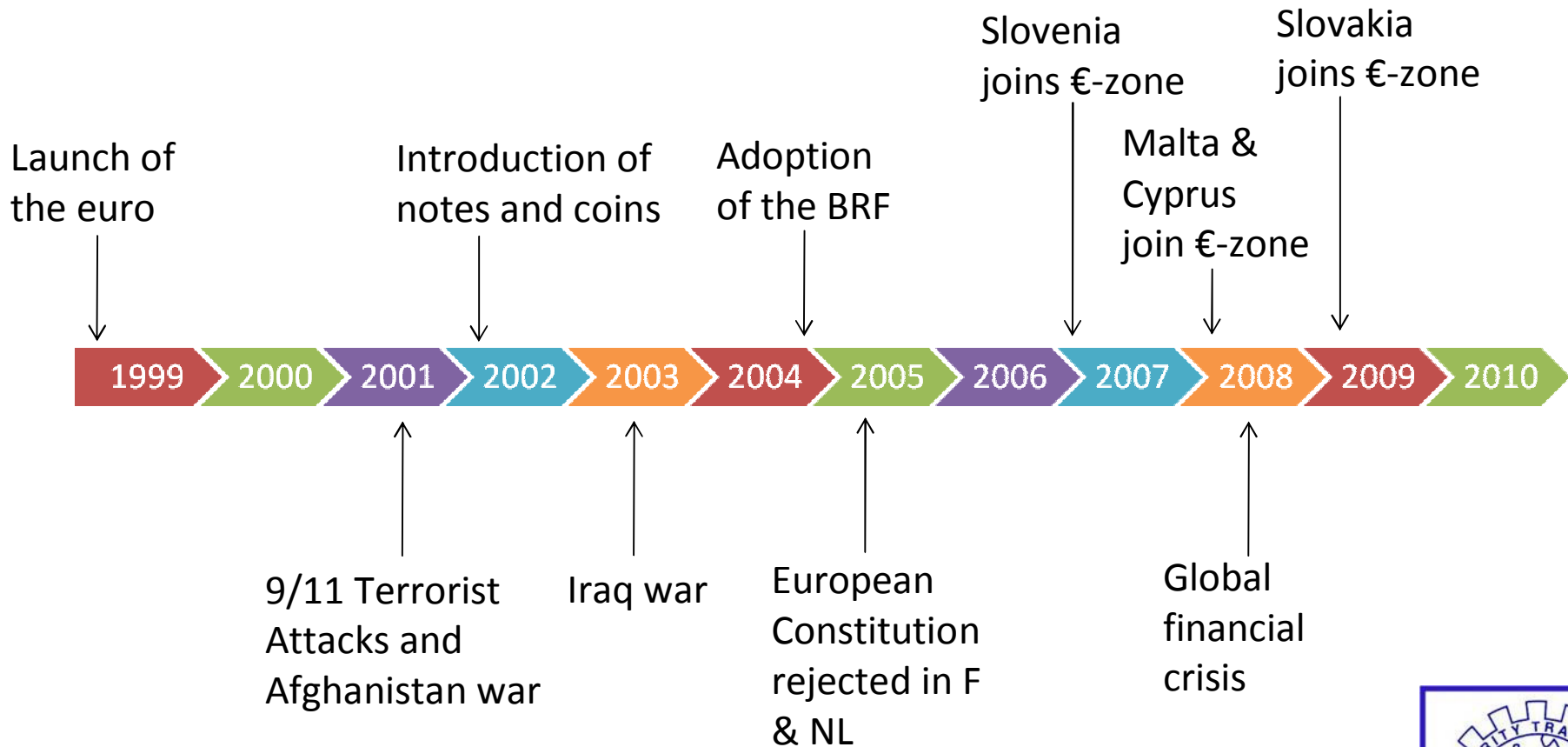


The Cash Cycle of the new Decade

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Brink's Europe, Middle-East and Africa

The euro: First Decade



Thinking about the future...



Sempé

Values and Expectations

- Robustness
- Availability
- Confidence
- Efficiency
- Adaptability



Banknote Recycling Framework

Objectives (ECB 2005)

- To avoid competitive distortions by a common policy for the recycling of notes by banks and other professional cash handlers
- To reinforce the standards amongst the commercial sector to maintain the quality and authenticity of notes in circulation
- To provide assistance to professional cash handlers in meeting the legal requirements (Article 6 of EU Council Regulation)

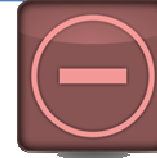


Recycling today

- No « one-size-fits-all » policy
- NCBs have adopted different cash distribution models
- Convergence towards a « 50/50 model »?
- Markets have adopted different recycling solutions
 - Recycling ATMs
 - Bank branch recycling
 - Cash centre recycling
 - Recycling at POS



Recycling Options



Recycling ATMS	Improved customer service	Capital Investment Usage Increased cash stocks
Bank Branch Recycling	Easy to implement	High TCO Security
Cash Centre Recycling	No changes to existing models	Stronger dependency on cash logistics providers
Point of Sale Recycling	Reduce Transaction times	High Capital investment



Balance Sheet Relief Mechanisms

- Transferring fitness sorting to the commercial sector, results in the cash remaining on the balance sheet of the banks.
- ESTA believe that effective *Balance Sheet Relief Mechanisms (BSRs)* are an essential pre-requisite to deploying large scale recycling of banknotes outside the Central Bank.
- ESTA and EPC have set up a discussion group to discuss and identify the high-level PRINCIPLES that any effective *BSR Mechanism should be based upon*



The euro: Second Decade

New euro series

New substrates

Regulation on
Coin authentication

€-zone
enlargement



Remote access
To NCBs

SEPA

PSD

Cross-border
transportation

NCB
infrastructure
and policies



Agenda

- **Helmut Rittgen**, Director of Cash Management Deutsche Bundesbank
- **T. Hladek**, Executive Director, Central Bank of the Czech Republic
- **F. Fortunato**, Deputy Head of Currency circulation, Italian Central Bank .
- **Antonio Pinto Pereira**, National Director of the Department of Issue & Treasury, Central Bank of Portugal.

