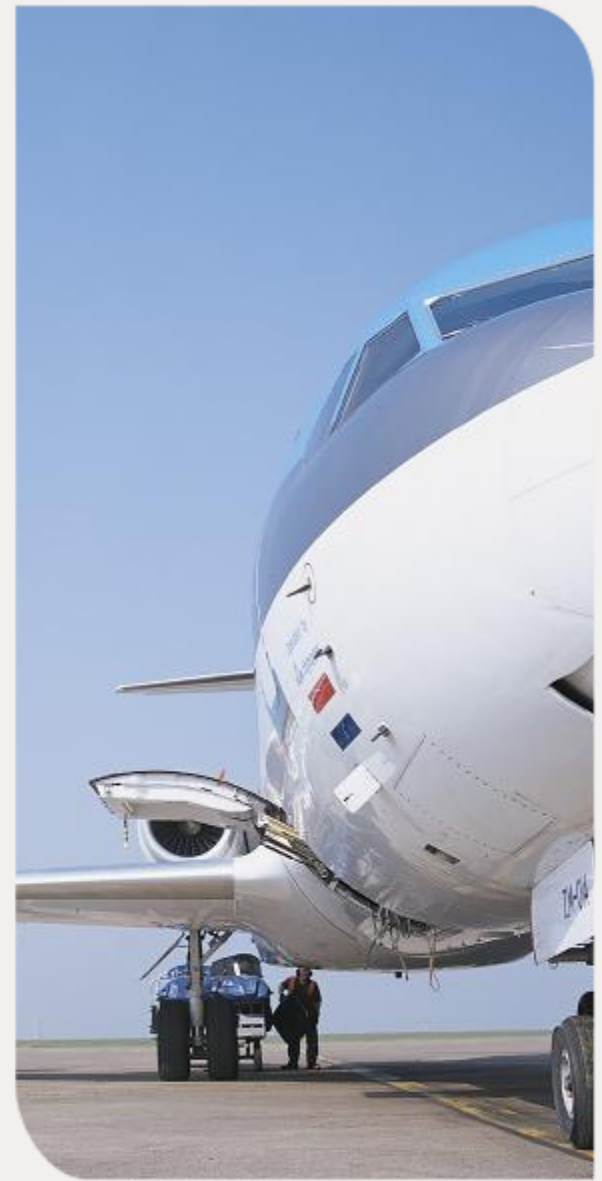




**ESTA
Conference
Bratislava 2012**

**Cash Protection
Technologies**

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Securing Your World



Across the Pavement protection

- Briefly, the global position from G4S regarding ATP Box protection systems.
- G4S operate Cash businesses in 70 Countries worldwide.
- We deploy ATP boxes in 30% of these Countries
- We utilise 17 different Box manufacturers across the world.



G4S across the ESTA territories

- G4S operate CIT in 24 territories across ESTA
- There are businesses using Boxes across all trips, some a limited number of high-risk trips and businesses that do not deploy ATP Boxes at all
- In the three years 2009 – 2011, 14 businesses (58%) show neither an increase or decrease in ATP attacks.
- Indeed, 11 of these 14 businesses have zero attacks in 2011, and only 3 of the 14 (21%) deploy Boxes

G4S across the ESTA territories (2)

- Seven of the 24 (29%) show a significant reduction in attacks from 2009 – 2011, and four of the seven deploy Boxes (57%)
- Only three G4S businesses across ESTA (13%) reflect a worsening attack trend in the period 2009 – 2011 but two (66%) deploy Boxes
- Overall across the G4S business estate there has been a 52% reduction in ATP attacks from 2009-2011. This ratio is consistent across the majority of G4S businesses that experience attacks

No single cure to preventing attacks

- Producing a sustained reduction in attack numbers demands robust application of procedures combined with innovative use of technology:
- Training, Crew compliance, Trip planning, Vehicle design, location risk assessments, deployment of escorts, tracking devices, values carried.....
- There are other factors of course that influence the attack environment:
- Carrying of weapons, Police response & relationship, the Political & Cultural environment, Criminal networks & organisations and the historical criminal / attack profile of a Country

And so to Boxes.....

- The earlier statistics are not conclusive regarding Boxes.
- Does G4S deploy Boxes in high attack businesses ?
- **YES**
- Have Boxes proven to be the sole answer to reducing attacks ?
- **NO**
- Do Boxes have a part to play in supporting CIT businesses reduce attack numbers ?
- **Yes, but only if good quality, reliable Boxes**
- Does the perfect Box exist currently ?
- **NOT YET.....**

And so to Boxes.

(2)

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- *Many Boxes are older generation. False Activation Rates” (FAR) remain too high, standards are varied and after-sales quality needs to improve. Ink is not of itself the sole answer (repeat attacks demonstrate that value is gained from attacking ink boxes)*
 - G4S have needed to invest in Tracking Boxes because they have not proved to be totally secure
 - However, the ATP Box does provide one of several elements to support the defence against attacks in certain environments and: Belgium, Netherlands & Sweden are examples of this.

And so to Boxes.... In summary (2)

- In the last 18 months there is clear evidence that some Box manufacturers are working hard to design and create improved “New generation” Boxes that will respond to the needs of the business rather than regurgitating old technologies.
- Boxes do have a part to play in the continual drive to reduce attacks, and with better collaboration between CIT companies & Box manufacturers I believe the future is positive, but quality & reliability need to improve.
- At G4S we look forward with interest and anticipation to the next generation of ATP Boxes!
- Thank you for listening.