

Retail solutions

Automated cashier positions
for major retailers

ESTA





June 2014

Patrice MOREAU
Marketing
Brink's France

Challenges of cash payments in retail




1

MANUAL PROCESSES

-  Numerous manual tasks
-  Inventory discrepancies
-  Long and redundant processes
-  Limited Recycling

2




LIMITED CASH FLOW FOLLOW-UP

-  Lack of real-time availability of funds
-  Disparities in sources of information
-  Lack of centralized reporting

Challenges and costs which require special attention





3

HIGH RISKS

-  Attacks
-  Internal Losses
-  Limited detection of counterfeit notes

4

CUMULATIVE COSTS

-  Staff
-  CIT / Money Processing
-  Losses on Discrepancies
-  Cash immobilized



Secure Solutions Worldwide

Solutions based on complementary levers

1

Automation of processes

2

Outsourcing of store cash activities

3

Data management and web portal service

4

Daily credit subject to bank agreement



Brink's retail solution range

COMPUSELF FRONT-OFFICE

End-to-end outsourced management of store cash payments

CLIENTS

- ✓ Hypermarkets
- ✓ Supermarkets

COMPUSELF BACK-OFFICE

Automated and outsourced management of store cash room

CLIENTS

- ✓ Hypermarkets
- ✓ Supermarkets

BACK-OFFICE BRINK'S

Automated and outsourced management of store cash room

CLIENTS

- ✓ Convenience stores
- ✓ Other cash points

COMPUSAFE

Automated and outsourced management of cash deposits

CLIENTS

- ✓ Convenience stores
- ✓ Other cash points



Secure Solutions Worldwide

CompuSelf Front-office reference

CUSTOMER CHARACTERISTICS

- Food hypermarket, 40 till lanes
- € 200 k cash payments per week
- Standard CIT and money processing services

SOLUTION IMPLEMENTED

- Cash recycling devices at each lane
- Cash devices management (notes collection and coins add)
- Notes fitness processing at store cash room
- Cash dispenser replenishment with store funds and FLM service
- Daily credit with bank agreement

The store staff no longer touches cash



Secure Solutions Worldwideu

Compuself Front-office deeply changes cash processes in store

A COMPLEX PROCESS...

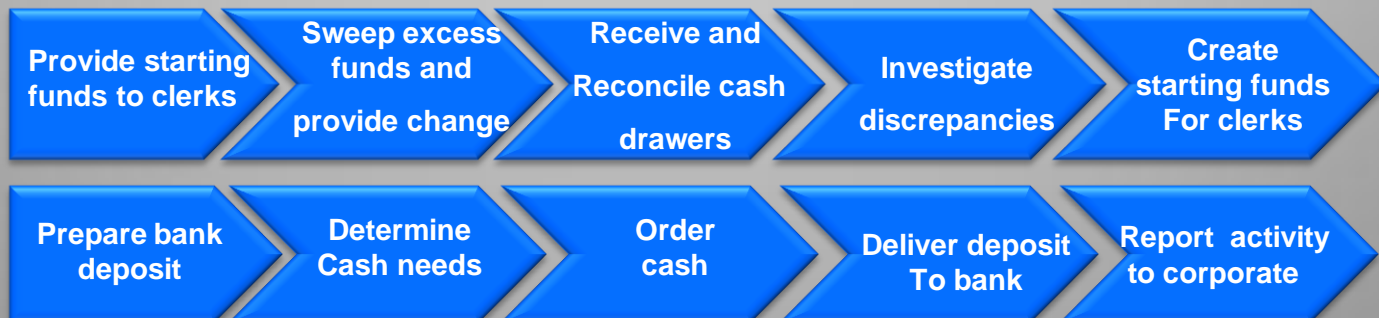
CUSTOMER PAYMENT ACTIVITIES



CASHIER CASH MANAGEMENT ACTIVITIES



STORE CASH MANAGEMENT ACTIVITIES



STORE TASKS

AUTOMATED TASKS

DELETED TASKS



Secure Solutions Worldwide

Compuself Front-office deeply changes cash handling processes

... CAN BE GREATLY SIMPLIFIED

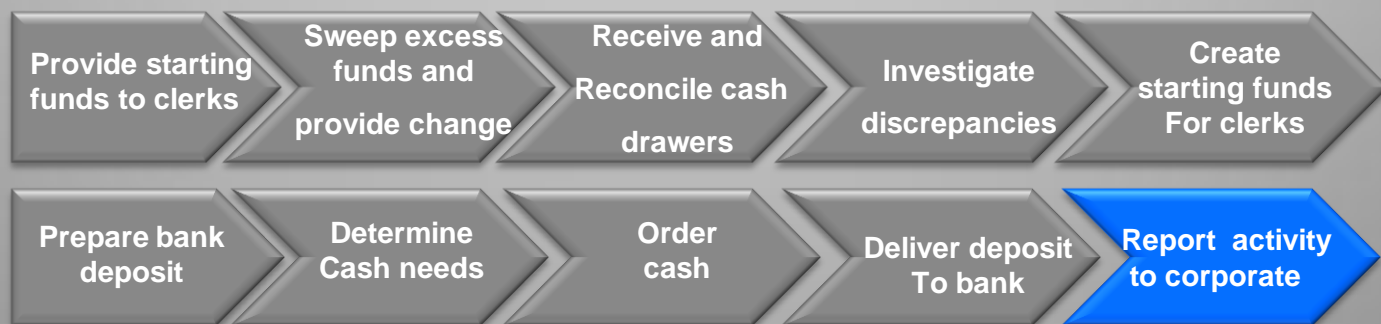
CUSTOMER PAYMENT ACTIVITIES



CASHIER CASH MANAGEMENT ACTIVITIES



STORE CASH MANAGEMENT ACTIVITIES



STORE TASKS

AUTOMATED TASKS

DELETED TASKS



Secure Solutions Worldwide

Compuself Front-office generates high savings to the store

INTERNAL COSTS



CASHIERS

- ✓ 20 minutes saved per shift
- ✓ Faster training

STORE BACK OFFICE

- ✓ 1 FTE saved
- ✓ Discrepancies mitigation
- ✓ Internal fraud

EXTERNAL COSTS



SUPPRESSION

- ✓ Provision of starting funds
- ✓ Cashier remittance processing

REDUCTION

- ✓ CIT pick-ups (from 5 to 2 per week)
- ✓ Cash processing volumes

Retail solutions drive valuable benefits to retailers



Secure Solutions Worldwide

Retail solutions drive valuable benefits to Brink's

- 1 New added value services (device management)**
- 2 End to end cash processing and transaction data management**
- 3 Long term contract (5 years)**
- 4 Increasing revenue and operating profit**

A WIN-WIN DEAL



Secure Solutions **Worldwide**

A complex network diagram on a dark blue background. It features numerous hexagonal nodes, some of which are white with a person icon, and others are light blue. These nodes are interconnected by a web of thin, glowing blue lines, creating a sense of global connectivity and digital infrastructure.

Thank you for your attention

Join us on www.brinks.fr to learn more about our offerings