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**ESTA 2009 Conference
Case Study on crime prevention-
the German model**

April 28th Rome



Agenda

Facts and figures

Attacks

Legal framework

Specific role of APIA

(Accident Prevention & Insurance Association)

BDGW Security standard

Summary and Outlook



Market data:

500 million Euro turnover in 2008

8,000 employees

6,000 transport

2,000 cash center

2,500 special armoured vehicles

Transport and Cashhandling 3 billion € per day

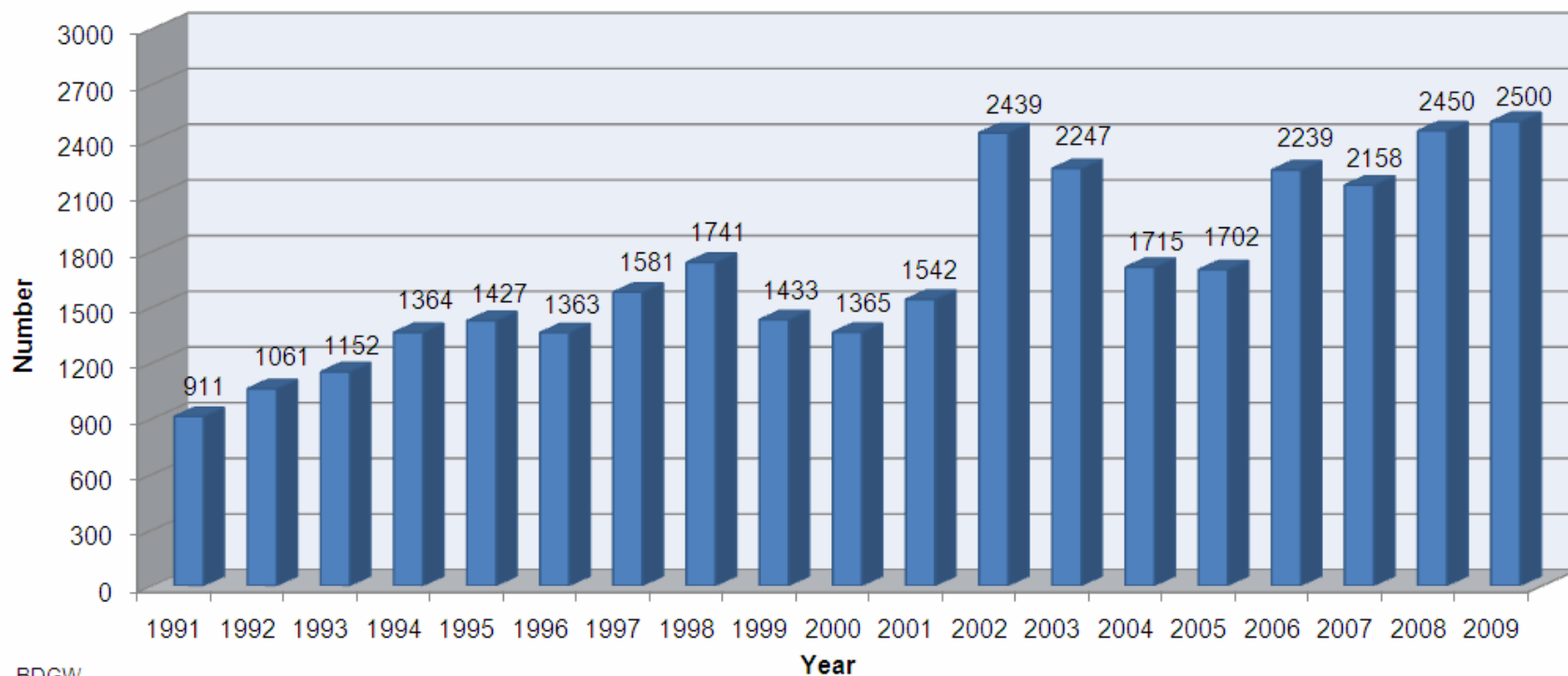
BDGW Association of German Cash Service Industry

44 ordinary and 30 associated members

95% Market share

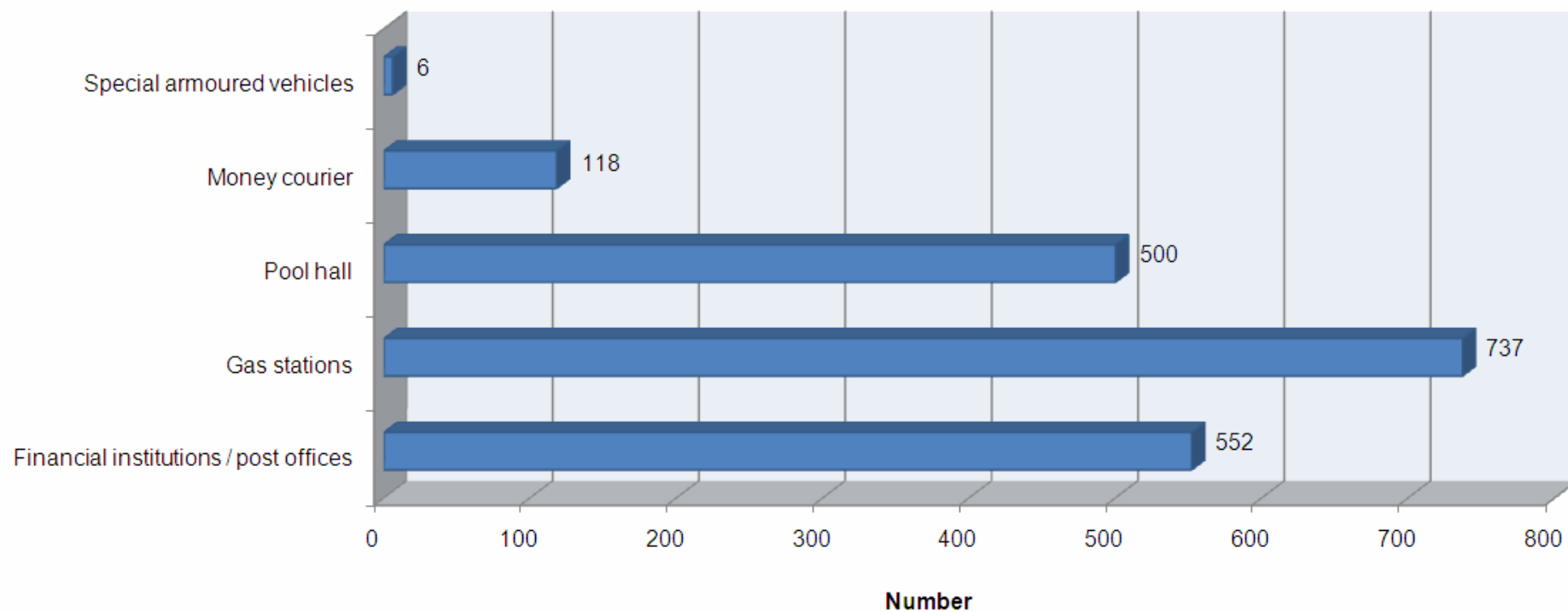


Armoured Cash-in-Transit-vehicles of the BDGW-Members



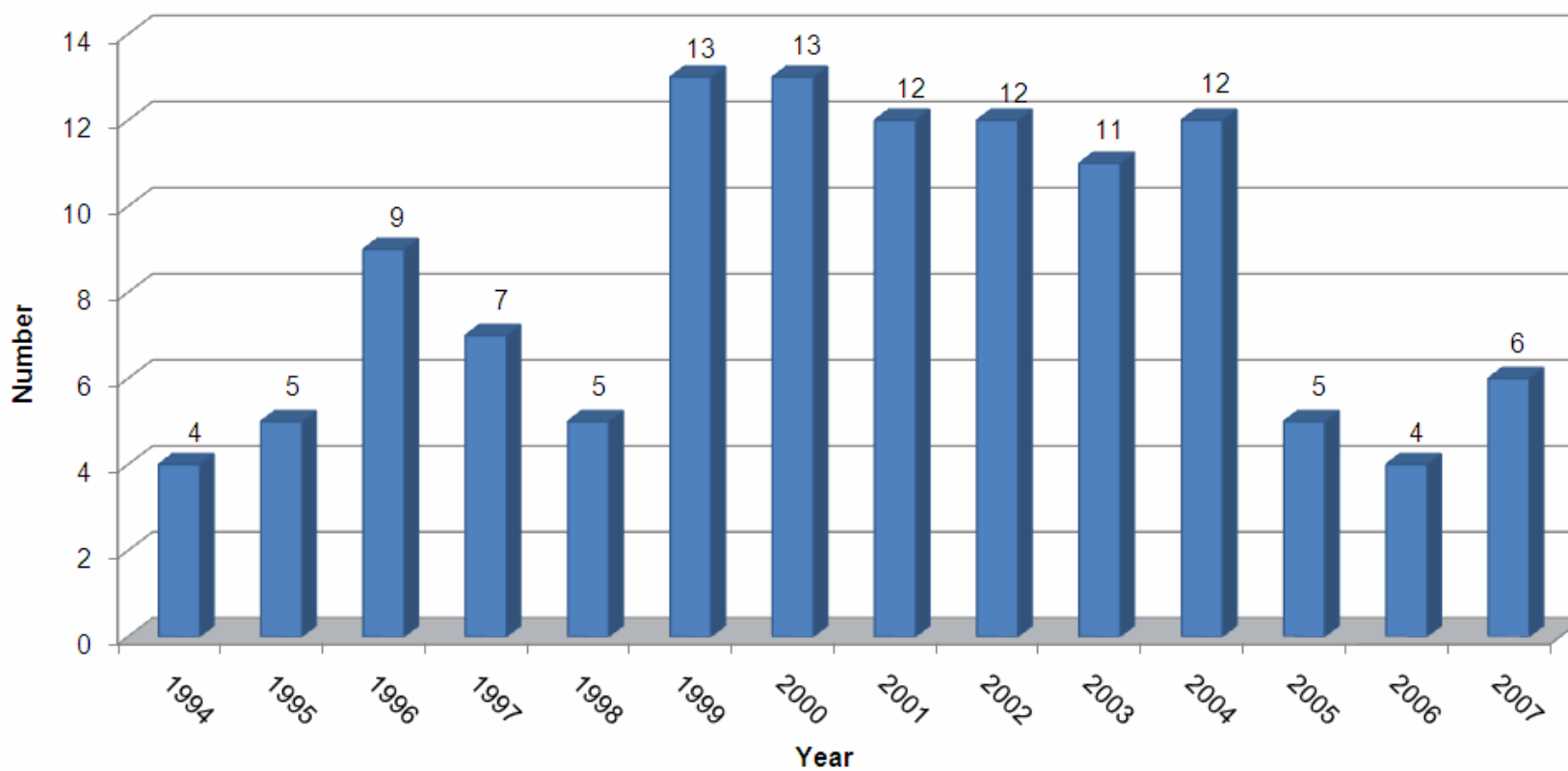
BDGW
stand 1st of March 2009

Attacks 2007



Police criminal statistics 2007
stand 2nd of June 2008

Attacks of armoured Cash-in-Transit-vehicles



Police criminal statistics 2007
stand 2nd of June 2008



Number of Attacks on CIT 2007 (ESTA)

Europe	1.399	Risk Rate
- Great Britain	1.059	1:3
- France	91	1:12
- Portugal	83	1:2
- Italy	42	1:36
- Greece	37	1:11
- Sweden	23	1:15
- Netherland	16	1:27
- Ireland	16	1:13
- Germany	6	1:416



Regulation of CIT

No specific legislation for security services or CIT

CIT and security services are ruled by § 34a

Industrial Code (Gewerbeordnung)

Accident Prevention & Insurance Association (APIA)

Part of the German social insurance

Regulations of guard's safety and security

Accident Prevention Regulation (APR)

Insurance

BDGW



Accident Prevention & Insurance Association **Social-security contribution only by employer**

Contribution: 2 % of the wages
Bonus/Malus-System

Aims

- Health and safety prevention**
- Qualification**
- Rehabilitation**
- Social security payments**
- Pension-**
- research**



Accident Prevention Regulation (APR)

**Total 29 §§: General, dogs, weapons,
alarm monitoring centre and:**

Special references to CIT:

§ 24 Personell requirements

§ 25 Requirements for transport

§ 26 Armoured cars

§ 27 Specific rules for cash centre

- Armament: weapons not obligatory in APR**
- but: BDGW and insurance**



APR §25 Requirements for transport:

3 Persons in CIT:

1 in the car

2 for the transport

but optional, possible and standard

1 for transport if IBNS (normal)

§26 Armoured cars

exception is possible (smart cars)

BGR 135 Rules for armoured cars



Who is responsible for standard APR?

Working committee with Representatives from ministries, police, banks, associations, military, Deutsche Bundesbank, BDGW, BDWS, security experts, producer of armoured cars,

APR is signed by the ministry of labour and has the character of a law



Reasons for the less attacks?

Effective semi-state regulation

Security officers/consultants

Accident prevention&insurance association

Insurance

BDGW

Security reports 1 p.a. to BDGW

Policework: clarification rate nearly100 %



Heros: Lessons learnt

Industry self-regulation process

Shared responsibility with clients

BDGW: New statutes and security standard

Transparency and trust

Transport and cashprocessing

Annual audit

Valid insurance contract

Publication on www.bdgw.de



German standardization DIN 77 200 Protection services – Requirements

BDGW Security standard is part of the DIN 77 200

character of an official standard

§ 9 Cash and Value Services:

„Classified as Cash and Value service provider could be those companies, which comply with minimum requirements concerning personnel, structural and objective aspects asked by binding regulations of the security industrie, as the BDGW regulations.“



Summary and Outlook

Low attack on CIT

High security standards

High successrate of the police

Overcapacity

Lausy prices

Heros: Image challenges

Cross border transports

New CR Law