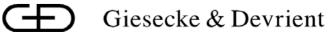
## **Retailers Cash Solutions**

Ian Dodd Sales Director Giesecke and Devrient GB Ltd

ESTA 2006, 15th May





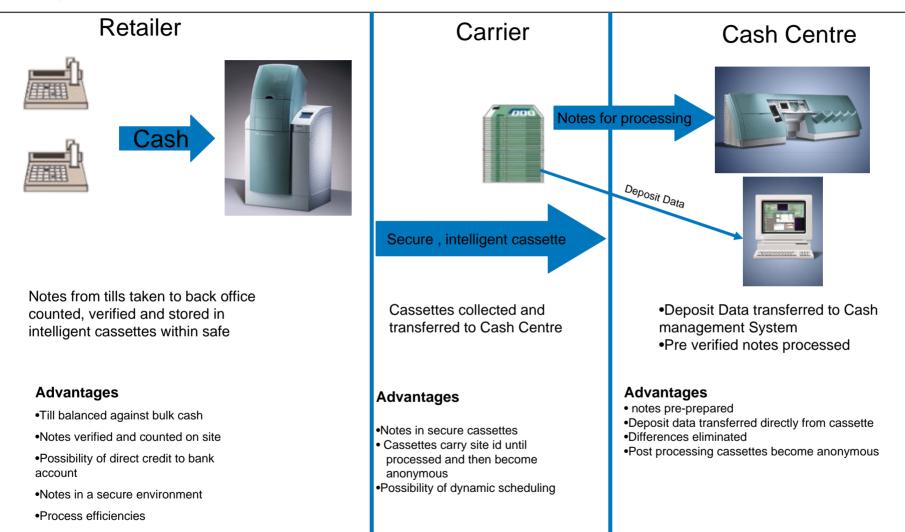
## Drivers of Change

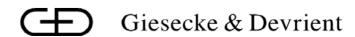
- Retailers are recognising,
  - That the costs and risks associated with the cash handling process are worthy of significant Process Redesign Initiatives
- Equipment Manufacturers are recognising,
  - That as Cash Handling technology matures, there are opportunities to develop equipment that supports the redesign initiatives and extends automation beyond the walls of the 'Cash Centre'

## **Options**

- Products already in the market place or under development by manufacturers provide opportunities to automate and streamline the:
  - entire till-based activity in store;
  - cash handling activity around the till;
  - cash handling activity around the till and into the back office;
  - back office cash handling activities;
  - back office cash handling activities and extend the process out of the retailers domain into the cash centre
  - any other combination of the above

## Automate the Back Office and extend the process through to the Cash Centre





Thank you for your attention



Giesecke & Devrient