



EURICPA
European Intelligent Cash Protection Association

**Introduction of EURICPA
2005 ESTA Conference
Budapest – May,30 2005**

Etienne Couëlle - Chairman



Who are we?

◆ We are **EURICPA**, the

EURopean **I**ntelligent **C**ash **P**rotection **A**ssociation

... gathering all European manufacturers covering the full range of of secure cash transportation by neutralization technologies using an indelible dye

◆ We currently gather all established European manufacturers of alternative technologies matching our selection criteria and welcome any new compliant applicant:

- products are trusted/certified for general CIT in at least one European country
- technology is dye-based
- staining is irreversible and easily identifiable



EURICPA

European Intelligent Cash Protection Association

Our current membership

AXYTRANS



GEHRER

GEHRER AG

SPINNAKER



SQS CASH GUARD



VILLIGER





What led to our foundation?

- ◆ A fast moving environment in which the future of alternative CIT technologies is being decided
- ◆ All constituents of the future CIT industry historically established : ESTA, employee unions, banking and retail national associations and European federations, EC, ECB... but one : the provider of alternative technologies
- ◆ A young industry needing to structure and organize itself independently, but in close cooperation with its natural partners and willing to contribute to the evolution of the entire CIT industry
- ◆ A long-awaited, revolutionary technology to establish widely as a trustable solution for protecting cash while bringing technological and societal progress



Our current board

CHAIRMAN

Etienne Couëlle (Managing Director AXYTRANS)

VICE-CHAIRMAN

David Milner (Sales & Marketing Director SPINNAKER)

TREASURER

Stéphane Legein (Director VILLIGER Benelux)

BOARD MEMBERS

Barbro Wijkander (Sales & Marketing Manager SQS)

Peter Gehrler (Managing Director GEHRER)

GENERAL SECRETARY

Florence Gras (EURALIA)



Our goals

- ◆ Promote and establish our reliable technologies as the **best secure and safest solution for cash-in-transit** in a progressive Europe
- ◆ Contribute to the development of a **safer**, more **efficient** European CIT industry, to the benefit of end-users, CIT companies and their employees, as well as the general public
- ◆ Ensure that alternative technologies are introduced with stringent mutually recognized technical requirements, enabling an easy deployment throughout Europe and guaranteeing their long-term success
- ◆ Assist all constituents involved in **harmonizing** future European or national CIT regulations and standards
- ◆ Constitute a **technical forum** to share and define future core technology developments



Our 2005-2006 objectives

- ◆ Consult with the ECB to ensure that future € series will be compatible with our already widely spread dye technologies
- ◆ Active in ESTA's relevant working groups:
 - EU laws (chaired by B. Dumoulin)
 - CIT Security and Risk Management (chaired by P. Fullicks)
- ◆ Establish initial relationships with EU decision makers in view of the future Service Directive
- ◆ Coordinate and assist EURICPA members involved with the CEN 263 Working Group 4 standardization initiative
- ◆ Establish links with other parties involved at the European level: Euro Cash Users Group...



Our position regarding the CEN TC263-WG04 initiative (1/2)

- ◆ We see the CEN initiative as a great opportunity to define a mutually recognized technical standard, defining minimum requirements for neutralization systems
- ◆ Having such a standard in place would bring the following benefits:
 - a meaningful set of requirements enabling to ensure the credibility of intelligent cash protection technologies
 - performance criteria to pass in order to certify equipment once for all and thus avoid lengthy and costly certifications in each European country
 - a trustable reference when it comes to intelligent cash protection technologies so that CIT companies, their clients, insurance companies, national and European authorities can be comforted
 - facilitated forensic investigations and prosecution throughout Europe, in particular within the Euro zone



Our position regarding the CEN TC263-WG04 initiative (2/2)

- ◆ Our members within the mirror groups are sharing their experience and expertise with other constituents of the CIT industry, in order to ensure that the above objectives are matched
- ◆ We certainly hope that CEN 263 WG4 will address the following issues and have them encompassed within the standard:
 - expected performance of containers and surrounding systems (prevention and detection of intrusion...);
 - expected performance of neutralization technology (percentage of notes neutralized, irreversibility of neutralization...);
 - traceability of stolen notes (ability to connect without doubt stolen notes to a specific robbery...)
- ◆ All of our members are more or less involved in their home country mirror group and therefore receive the support and coordination of EURICPA to ensure their efficient contribution